

**NCNCA**  
**Profit and Loss**  
January - December 2016

	Total			
	Jan - Dec 2016	Jan - Dec 2015 (PY)	Change	% Change
<b>Income</b>				
Corporate Contributions	19,443.25	31,790.80	-12,347.55	-38.84%
NCNCA Club Membership	5,950.00	4,825.00	1,125.00	23.32%
Officials Clinics		100.00	-100.00	-100.00%
Race Surcharges	21,079.00	24,572.00	-3,493.00	-14.22%
Service/Fee Income	1,737.00	1,850.00	-113.00	-6.11%
Uncategorized Income	66.40		66.40	
USAC Rebates	35,513.99	29,249.00	6,264.99	21.42%
<b>Total Income</b>	<b>\$ 83,789.64</b>	<b>\$ 92,386.80</b>	<b>-\$ 8,597.16</b>	<b>-9.31%</b>
<b>Gross Profit</b>	<b>\$ 83,789.64</b>	<b>\$ 92,386.80</b>	<b>-\$ 8,597.16</b>	<b>-9.31%</b>
<b>Expenses</b>				
<b>BOD</b>			0.00	
Liability Insurance	200.00	200.00	0.00	0.00%
Meetings	1,806.75	1,977.71	-170.96	-8.64%
Mileage	534.60	1,126.52	-591.92	-52.54%
<b>Total BOD</b>	<b>\$ 2,541.35</b>	<b>\$ 3,304.23</b>	<b>-\$ 762.88</b>	<b>-23.09%</b>
<b>Business &amp; Operations</b>			0.00	
Bank Charges	19.00	6.00	13.00	216.67%
Miscellaneous Expense	66.40		66.40	
Office Supplies and Forms	58.02	92.46	-34.44	-37.25%
Photocopying	43.40		43.40	
Postage		158.70	-158.70	-100.00%
Race Supplies	1,005.53	4,490.19	-3,484.66	-77.61%
Software and Subscriptions	599.28	660.22	-60.94	-9.23%
Storage Unit	1,691.00	1,024.00	667.00	65.14%
Survey Monkey	26.00		26.00	
Taxes & Licenses	20.00	45.00	-25.00	-55.56%
Franchise Tax Board		60.00	-60.00	-100.00%
<b>Total Taxes &amp; Licenses</b>	<b>\$ 20.00</b>	<b>\$ 105.00</b>	<b>-\$ 85.00</b>	<b>-80.95%</b>
Website	1,384.55	518.89	865.66	166.83%
<b>Total Business &amp; Operations</b>	<b>\$ 4,913.18</b>	<b>\$ 7,055.46</b>	<b>-\$ 2,142.28</b>	<b>-30.36%</b>
<b>Contractors</b>			0.00	
Bookkeeper	1,000.00		1,000.00	
Equipment Manager	15,000.00	15,000.00	0.00	0.00%
Mentor Coordinator	750.00	750.00	0.00	0.00%
Permit Coordinator	6,000.00	6,000.00	0.00	0.00%
Results Coordinator	3,999.96	3,999.96	0.00	0.00%
Upgrade Coordinator	3,666.63	3,999.96	-333.33	-8.33%
WebMaster	3,666.63	3,666.63	0.00	0.00%
<b>Total Contractors</b>	<b>\$ 34,083.22</b>	<b>\$ 33,416.55</b>	<b>\$ 666.67</b>	<b>2.00%</b>

Equipment Expense	7,119.28	4,484.23	2,635.05	58.76%
Legal & Professional			0.00	
CPA	3,300.00	3,200.00	100.00	3.13%
<b>Total Legal &amp; Professional</b>	<b>\$ 3,300.00</b>	<b>\$ 3,200.00</b>	<b>\$ 100.00</b>	<b>3.13%</b>
Programs			0.00	
Banquet Expenses	1,784.25	2,339.63	-555.38	-23.74%
Grants			0.00	
Championships	2,779.78	4,472.38	-1,692.60	-37.85%
Dev of Womens Racing	1,361.07	2,187.10	-826.03	-37.77%
Developmental		2,045.00	-2,045.00	-100.00%
Juniors	1,789.44	404.59	1,384.85	342.28%
Mentor	3,450.00	3,743.25	-293.25	-7.83%
Point Series	2,083.53	1,919.60	163.93	8.54%
Premier Series	892.62	3,115.19	-2,222.57	-71.35%
<b>Total Grants</b>	<b>\$ 12,356.44</b>	<b>\$ 17,887.11</b>	<b>-\$ 5,530.67</b>	<b>-30.92%</b>
Officials	545.00		545.00	
Clinic	275.43		275.43	
First Response Training	50.00	1,030.00	-980.00	-95.15%
New Officials Training	139.40	218.00	-78.60	-36.06%
Skills Seminars	1,069.30	1,014.91	54.39	5.36%
<b>Total Clinic</b>	<b>\$ 1,534.13</b>	<b>\$ 2,262.91</b>	<b>-\$ 728.78</b>	<b>-32.21%</b>
License Reimbursement	1,242.36	1,710.00	-467.64	-27.35%
Meetings	407.68	193.40	214.28	110.80%
Officials-Other Expense		171.00	-171.00	-100.00%
<b>Total Officials</b>	<b>\$ 3,729.17</b>	<b>\$ 4,337.31</b>	<b>-\$ 608.14</b>	<b>-14.02%</b>
<b>Total Programs</b>	<b>\$ 17,869.86</b>	<b>\$ 24,564.05</b>	<b>-\$ 6,694.19</b>	<b>-27.25%</b>
<b>Total Expenses</b>	<b>\$ 69,826.89</b>	<b>\$ 76,024.52</b>	<b>-\$ 6,197.63</b>	<b>-8.15%</b>
<b>Net Operating Income</b>	<b>\$ 13,962.75</b>	<b>\$ 16,362.28</b>	<b>-\$ 2,399.53</b>	<b>-14.67%</b>
Other Income				
Interest Income	39.28	41.48	-2.20	-5.30%
<b>Total Other Income</b>	<b>\$ 39.28</b>	<b>\$ 41.48</b>	<b>-\$ 2.20</b>	<b>-5.30%</b>
<b>Net Other Income</b>	<b>\$ 39.28</b>	<b>\$ 41.48</b>	<b>-\$ 2.20</b>	<b>-5.30%</b>
<b>Net Income</b>	<b>\$ 14,002.03</b>	<b>\$ 16,403.76</b>	<b>-\$ 2,401.73</b>	<b>-14.64%</b>

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