

**NCNCA**  
**Profit and Loss**  
January - November, 2017

	Total			
	Jan - Nov, 2017	Jan - Nov, 2016 (PY)	Change	% Change
<b>Income</b>				
Corporate Contributions	8,678.85	11,498.40	-2,819.55	-24.52%
NCNCA Club Membership	6,030.00	5,950.00	80.00	1.34%
Race Surcharges	17,218.00	21,079.00	-3,861.00	-18.32%
Service/Fee Income		1,737.00	-1,737.00	-100.00%
Uncategorized Income		66.40	-66.40	-100.00%
USAC Rebates	28,007.26	35,513.99	-7,506.73	-21.14%
<b>Total Income</b>	<b>\$ 59,934.11</b>	<b>\$ 75,844.79</b>	<b>-\$ 15,910.68</b>	<b>-20.98%</b>
<b>Gross Profit</b>	<b>\$ 59,934.11</b>	<b>\$ 75,844.79</b>	<b>-\$ 15,910.68</b>	<b>-20.98%</b>
<b>Expenses</b>				
<b>BOD</b>			0.00	
Liability Insurance	200.00	200.00	0.00	0.00%
Meetings	1,984.39	1,806.75	177.64	9.83%
Mileage	341.60	534.60	-193.00	-36.10%
USAC	1,465.51		1,465.51	
<b>Total BOD</b>	<b>\$ 3,991.50</b>	<b>\$ 2,541.35</b>	<b>\$ 1,450.15</b>	<b>57.06%</b>
<b>Business &amp; Operations</b>			0.00	
Bank Charges	3.00	19.00	-16.00	-84.21%
Miscellaneous Expense	31.88	66.40	-34.52	-51.99%
Photocopying	3.35	23.07	-19.72	-85.48%
Postage	19.00		19.00	
Race Supplies		1,005.53	-1,005.53	-100.00%
Software and Subscriptions	599.59	549.34	50.25	9.15%
Storage Unit	1,921.25	1,536.00	385.25	25.08%
Survey Monkey	35.00	26.00	9.00	34.62%
Taxes & Licenses		20.00	-20.00	-100.00%
Franchise Tax Board	76.24		76.24	
<b>Total Taxes &amp; Licenses</b>	<b>\$ 76.24</b>	<b>\$ 20.00</b>	<b>\$ 56.24</b>	<b>281.20%</b>
Website	329.45	754.60	-425.15	-56.34%
<b>Total Business &amp; Operations</b>	<b>\$ 3,018.76</b>	<b>\$ 3,999.94</b>	<b>-\$ 981.18</b>	<b>-24.53%</b>
<b>Contractors</b>			0.00	
Administrator	5,500.00		5,500.00	
Equipment Manager	13,750.00	13,750.00	0.00	0.00%
Mentor Coordinator	900.00	750.00	150.00	20.00%
Permit Coordinator	5,500.00	5,500.00	0.00	0.00%
Results Coordinator	3,666.63	3,666.63	0.00	0.00%
Upgrade Coordinator	3,666.63	3,333.30	333.33	10.00%
WebMaster	3,999.96	3,666.63	333.33	9.09%

<b>Total Contractors</b>	<b>\$ 36,983.22</b>	<b>\$ 30,666.56</b>	<b>\$ 6,316.66</b>	<b>20.60%</b>
Equipment Expense	2,107.12	6,861.33	-4,754.21	-69.29%
Legal & Professional	750.00		750.00	
CPA	3,309.94	3,025.00	284.94	9.42%
<b>Total Legal &amp; Professional</b>	<b>\$ 4,059.94</b>	<b>\$ 3,025.00</b>	<b>\$ 1,034.94</b>	<b>34.21%</b>
<b>Programs</b>			0.00	
Banquet Expenses	2,528.35	1,139.31	1,389.04	121.92%
Grants			0.00	
Championships	3,563.10	2,779.78	783.32	28.18%
Dev of Womens Racing	830.24	-37.46	867.70	2316.34%
Developmental	1,000.00		1,000.00	
Juniors	2,000.00	1,789.44	210.56	11.77%
Mentor	2,085.00	2,500.00	-415.00	-16.60%
Point Series	1,780.04		1,780.04	
Premier Series	1,669.37	-100.00	1,769.37	1769.37%
<b>Total Grants</b>	<b>\$ 12,927.75</b>	<b>\$ 6,931.76</b>	<b>\$ 5,995.99</b>	<b>86.50%</b>
<b>Officials</b>		545.00	-545.00	-100.00%
Clinic		275.43	-275.43	-100.00%
First Response Training	1,050.00	50.00	1,000.00	2000.00%
New Officials Training	1,001.97	139.40	862.57	618.77%
Skills Seminars	1,041.20	1,069.30	-28.10	-2.63%
<b>Total Clinic</b>	<b>\$ 3,093.17</b>	<b>\$ 1,534.13</b>	<b>\$ 1,559.04</b>	<b>101.62%</b>
License Reimbursement		1,302.36	-1,302.36	-100.00%
Meetings	369.26	407.68	-38.42	-9.42%
<b>Total Officials</b>	<b>\$ 3,462.43</b>	<b>\$ 3,789.17</b>	<b>-\$ 326.74</b>	<b>-8.62%</b>
<b>Total Programs</b>	<b>\$ 18,918.53</b>	<b>\$ 11,860.24</b>	<b>\$ 7,058.29</b>	<b>59.51%</b>
<b>Total Expenses</b>	<b>\$ 69,079.07</b>	<b>\$ 58,954.42</b>	<b>\$ 10,124.65</b>	<b>17.17%</b>
<b>Net Operating Income</b>	<b>-\$ 9,144.96</b>	<b>\$ 16,890.37</b>	<b>-\$ 26,035.33</b>	<b>-154.14%</b>
<b>Other Income</b>				
Interest Income	35.87	35.95	-0.08	-0.22%
<b>Total Other Income</b>	<b>\$ 35.87</b>	<b>\$ 35.95</b>	<b>-\$ 0.08</b>	<b>-0.22%</b>
<b>Net Other Income</b>	<b>\$ 35.87</b>	<b>\$ 35.95</b>	<b>-\$ 0.08</b>	<b>-0.22%</b>
<b>Net Income</b>	<b>-\$ 9,109.09</b>	<b>\$ 16,926.32</b>	<b>-\$ 26,035.41</b>	<b>-153.82%</b>

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