

**NCNCA**  
**Profit and Loss**  
January - October, 2017

	Total			
	Jan - Oct, 2017	Jan - Oct, 2016 (PY)	Change	% Change
<b>Income</b>				
Corporate Contributions	7,951.20	11,498.40	-3,547.20	-30.85%
NCNCA Club Membership	6,030.00	5,950.00	80.00	1.34%
Race Surcharges	17,136.00	21,079.00	-3,943.00	-18.71%
Service/Fee Income		1,737.00	-1,737.00	-100.00%
Uncategorized Income		66.40	-66.40	-100.00%
USAC Rebates	21,476.65	35,513.99	-14,037.34	-39.53%
<b>Total Income</b>	<b>\$ 52,593.85</b>	<b>\$ 75,844.79</b>	<b>-\$ 23,250.94</b>	<b>-30.66%</b>
<b>Gross Profit</b>	<b>\$ 52,593.85</b>	<b>\$ 75,844.79</b>	<b>-\$ 23,250.94</b>	<b>-30.66%</b>
<b>Expenses</b>				
<b>BOD</b>			0.00	
Liability Insurance	200.00	200.00	0.00	0.00%
Meetings	1,984.39	1,642.50	341.89	20.82%
Mileage	198.80	534.60	-335.80	-62.81%
USAC	1,465.51		1,465.51	
<b>Total BOD</b>	<b>\$ 3,848.70</b>	<b>\$ 2,377.10</b>	<b>\$ 1,471.60</b>	<b>61.91%</b>
<b>Business &amp; Operations</b>			0.00	
Bank Charges	3.00	16.00	-13.00	-81.25%
Miscellaneous Expense		66.40	-66.40	-100.00%
Photocopying	3.35	12.08	-8.73	-72.27%
Postage	19.00		19.00	
Race Supplies		1,005.53	-1,005.53	-100.00%
Software and Subscriptions	539.60	499.40	40.20	8.05%
Storage Unit	1,746.25	1,536.00	210.25	13.69%
Survey Monkey	35.00	26.00	9.00	34.62%
Taxes & Licenses		20.00	-20.00	-100.00%
Franchise Tax Board	76.24		76.24	
<b>Total Taxes &amp; Licenses</b>	<b>\$ 76.24</b>	<b>\$ 20.00</b>	<b>\$ 56.24</b>	<b>281.20%</b>
Website	299.50	724.65	-425.15	-58.67%
<b>Total Business &amp; Operations</b>	<b>\$ 2,721.94</b>	<b>\$ 3,906.06</b>	<b>-\$ 1,184.12</b>	<b>-30.31%</b>
<b>Contractors</b>			0.00	
Administrator	5,000.00		5,000.00	
Equipment Manager	12,500.00	12,500.00	0.00	0.00%
Mentor Coordinator	900.00	675.00	225.00	33.33%
Permit Coordinator	5,000.00	5,000.00	0.00	0.00%
Results Coordinator	3,333.30	3,333.30	0.00	0.00%
Upgrade Coordinator	3,333.30	2,999.97	333.33	11.11%
WebMaster	3,666.63	3,333.30	333.33	10.00%

<b>Total Contractors</b>	<b>\$ 33,733.23</b>	<b>\$ 27,841.57</b>	<b>\$ 5,891.66</b>	<b>21.16%</b>
Equipment Expense	2,107.12	6,861.33	-4,754.21	-69.29%
Legal & Professional	750.00		750.00	
CPA	3,034.94	2,750.00	284.94	10.36%
<b>Total Legal &amp; Professional</b>	<b>\$ 3,784.94</b>	<b>\$ 2,750.00</b>	<b>\$ 1,034.94</b>	<b>37.63%</b>
<b>Programs</b>			0.00	
Banquet Expenses	300.00		300.00	
Grants			0.00	
Championships	3,563.10	2,779.78	783.32	28.18%
Dev of Womens Racing	830.24	-37.46	867.70	2316.34%
Developmental	1,000.00		1,000.00	
Juniors	1,500.00	1,789.44	-289.44	-16.17%
Mentor	2,085.00	2,500.00	-415.00	-16.60%
Premier Series		-100.00	100.00	100.00%
<b>Total Grants</b>	<b>\$ 8,978.34</b>	<b>\$ 6,931.76</b>	<b>\$ 2,046.58</b>	<b>29.52%</b>
<b>Officials</b>		545.00	-545.00	-100.00%
Clinic		275.43	-275.43	-100.00%
First Response Training	1,050.00	50.00	1,000.00	2000.00%
New Officials Training	1,001.97	139.40	862.57	618.77%
Skills Seminars	1,041.20	1,069.30	-28.10	-2.63%
<b>Total Clinic</b>	<b>\$ 3,093.17</b>	<b>\$ 1,534.13</b>	<b>\$ 1,559.04</b>	<b>101.62%</b>
License Reimbursement		1,302.36	-1,302.36	-100.00%
Meetings	369.26	407.68	-38.42	-9.42%
<b>Total Officials</b>	<b>\$ 3,462.43</b>	<b>\$ 3,789.17</b>	<b>-\$ 326.74</b>	<b>-8.62%</b>
<b>Total Programs</b>	<b>\$ 12,740.77</b>	<b>\$ 10,720.93</b>	<b>\$ 2,019.84</b>	<b>18.84%</b>
<b>Total Expenses</b>	<b>\$ 58,936.70</b>	<b>\$ 54,456.99</b>	<b>\$ 4,479.71</b>	<b>8.23%</b>
<b>Net Operating Income</b>	<b>-\$ 6,342.85</b>	<b>\$ 21,387.80</b>	<b>-\$ 27,730.65</b>	<b>-129.66%</b>
<b>Other Income</b>				
Interest Income	32.65	32.73	-0.08	-0.24%
<b>Total Other Income</b>	<b>\$ 32.65</b>	<b>\$ 32.73</b>	<b>-\$ 0.08</b>	<b>-0.24%</b>
<b>Net Other Income</b>	<b>\$ 32.65</b>	<b>\$ 32.73</b>	<b>-\$ 0.08</b>	<b>-0.24%</b>
<b>Net Income</b>	<b>-\$ 6,310.20</b>	<b>\$ 21,420.53</b>	<b>-\$ 27,730.73</b>	<b>-129.46%</b>

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