

# Northern California Nevada Cycling Association

## Budget vs. Actuals: P&L YTD

January - December 2019

	Total			
	Actual	Budget	Over Budget	% of Budget
<b>Income</b>				
Corporate Contributions	\$ 174	\$ 6,000	\$ (5,826)	3%
NCNCA Club Membership	5,400	6,000	(600)	90%
Product Sales	540	1,500	(960)	36%
Bibs/Race Numbers	1,250	-	1,250	
Pins	105	-	105	
<b>Total Product Sales</b>	<b>1,895</b>	<b>1,500</b>	<b>395</b>	<b>126%</b>
Race Surcharges	15,288	10,000	5,288	153%
USAC Rebates	28,122	28,000	122	100%
<b>Total Income</b>	<b>50,879</b>	<b>51,500</b>	<b>(621)</b>	<b>99%</b>
<b>Cost of Goods Sold</b>				
Bibs/Race Numbers	1,209	-	1,209	
Inventory Adjustment	543	-	543	
Pins	128	-	128	
<b>Total Cost of Goods Sold</b>	<b>1,880</b>	<b>-</b>	<b>1,880</b>	
<b>Gross Profit</b>	<b>48,999</b>	<b>51,500</b>	<b>(2,501)</b>	<b>95%</b>
<b>Expenses</b>				
<b>Bad Debt</b>	41	-	41	
<b>BOD</b>				
D & O Insurance	691	1,500	(809)	46%
Liability Insurance	375	275	100	136%
Mileage	9	100	(91)	9%
USAC	-	1,000	(1,000)	0%
<b>Total BOD</b>	<b>1,075</b>	<b>2,875</b>	<b>(1,800)</b>	<b>37%</b>
<b>Business &amp; Operations</b>				
Bank Charges	12	25	(13)	48%
Depreciation Expense	(2,829)	-	(2,829)	
Miscellaneous Expense	28	-	28	
Office Supplies and Forms	126	-	126	
Postage	174	-	174	
Race Supplies	139	500	(361)	28%
Software and Subscriptions	780	720	60	108%
Storage Unit	2,265	2,160	105	105%
Survey Monkey	297	111	186	268%
Taxes & Licenses	-	25	(25)	0%
Franchise Tax Board	10	80	(70)	13%
<b>Total Taxes &amp; Licenses</b>	<b>10</b>	<b>105</b>	<b>(95)</b>	<b>10%</b>
Website	449	570	(121)	79%
<b>Total Business &amp; Operations</b>	<b>1,451</b>	<b>4,191</b>	<b>(2,740)</b>	<b>35%</b>

	Total			
	Actual	Budget	Over Budget	% of Budget
<b>Contractors</b>				
Bookkeeper	5,000	5,000	-	100%
Equipment Coordinator	15,000	15,000	-	100%
Mentor Coordinator	1,000	1,000	-	100%
Permit Coordinator	6,000	6,000	-	100%
Results Coordinator	4,000	4,000	-	100%
Upgrade Coordinator	4,000	4,000	-	100%
WebMaster	4,000	4,000	-	100%
<b>Total Contractors</b>	<b>39,000</b>	<b>39,000</b>	<b>-</b>	<b>100%</b>
Equipment Expense	97	600	(504)	16%
<b>Legal &amp; Professional</b>				
CPA	125	1,500	(1,375)	8%
<b>Total Legal &amp; Professional</b>	<b>125</b>	<b>1,500</b>	<b>(1,375)</b>	<b>8%</b>
<b>Programs</b>				
Banquet Expenses	1,597	1,500	97	106%
First Response Training	660	-	660	
Grants	-	500	(500)	0%
Championships	2,000	2,000	-	100%
Dev of Womens Racing	1,590	1,075	515	148%
Developmental	-	200	(200)	0%
Juniors	500	1,500	(1,000)	33%
Mentor	945	2,000	(1,055)	47%
<b>Total Grants</b>	<b>5,035</b>	<b>7,275</b>	<b>(2,240)</b>	<b>69%</b>
<b>Officials</b>				
Clinic	218	500	(283)	44%
First Response Training	-	1,000	(1,000)	0%
New Officials Training	466	700	(234)	67%
Skills Seminars	100	500	(400)	20%
<b>Total Clinic</b>	<b>783</b>	<b>2,700</b>	<b>(1,917)</b>	<b>29%</b>
License Reimbursement	840	1,000	(160)	84%
Meetings	204	100	104	204%
<b>Officials-Other Expense</b>				
Travel Costs	-	200	(200)	0%
<b>Total Officials</b>	<b>1,827</b>	<b>4,000</b>	<b>(2,173)</b>	<b>46%</b>
<b>Total Programs</b>	<b>9,120</b>	<b>12,775</b>	<b>(3,655)</b>	<b>71%</b>
<b>Total Expenses</b>	<b>50,909</b>	<b>60,941</b>	<b>(10,032)</b>	<b>84%</b>
<b>Net Operating Income</b>	<b>(1,909)</b>	<b>(9,441)</b>	<b>7,532</b>	<b>20%</b>
<b>Other Income</b>				
Interest Income	37	-	37	
<b>Total Other Income</b>	<b>37</b>	<b>-</b>	<b>37</b>	
<b>Net Other Income</b>	<b>37</b>	<b>-</b>	<b>37</b>	
<b>Net Income</b>	<b>\$ (1,872)</b>	<b>\$ (9,441)</b>	<b>\$ 7,569</b>	<b>20%</b>

Accrual Basis