

**NCNCA**  
**Profit and Loss**  
January - September, 2017

	Total			
	Jan - Sep, 2017	Jan - Sep, 2016 (PY)	Change	% Change
<b>Income</b>				
Corporate Contributions	7,072.40	11,250.10	-4,177.70	-37.13%
NCNCA Club Membership	6,030.00	5,950.00	80.00	1.34%
Race Surcharges	17,136.00	19,663.00	-2,527.00	-12.85%
Service/Fee Income		1,737.00	-1,737.00	-100.00%
Uncategorized Income		66.40	-66.40	-100.00%
USAC Rebates	1,195.21	32,145.67	-30,950.46	-96.28%
<b>Total Income</b>	<b>\$ 31,433.61</b>	<b>\$ 70,812.17</b>	<b>-\$ 39,378.56</b>	<b>-55.61%</b>
<b>Gross Profit</b>	<b>\$ 31,433.61</b>	<b>\$ 70,812.17</b>	<b>-\$ 39,378.56</b>	<b>-55.61%</b>
<b>Expenses</b>				
<b>BOD</b>			0.00	
Liability Insurance		200.00	-200.00	-100.00%
Meetings	1,724.37	1,478.25	246.12	16.65%
USAC	1,465.51		1,465.51	
<b>Total BOD</b>	<b>\$ 3,189.88</b>	<b>\$ 1,678.25</b>	<b>\$ 1,511.63</b>	<b>90.07%</b>
<b>Business &amp; Operations</b>			0.00	
Bank Charges	3.00	14.00	-11.00	-78.57%
Miscellaneous Expense		66.40	-66.40	-100.00%
Photocopying	3.35	12.08	-8.73	-72.27%
Postage	19.00		19.00	
Race Supplies		1,005.53	-1,005.53	-100.00%
Software and Subscriptions	479.61	449.46	30.15	6.71%
Storage Unit	1,571.25	1,536.00	35.25	2.29%
Survey Monkey		26.00	-26.00	-100.00%
Taxes & Licenses		20.00	-20.00	-100.00%
Franchise Tax Board	76.24		76.24	
<b>Total Taxes &amp; Licenses</b>	<b>\$ 76.24</b>	<b>\$ 20.00</b>	<b>\$ 56.24</b>	<b>281.20%</b>
Website	269.55	694.70	-425.15	-61.20%
<b>Total Business &amp; Operations</b>	<b>\$ 2,422.00</b>	<b>\$ 3,824.17</b>	<b>-\$ 1,402.17</b>	<b>-36.67%</b>
<b>Contractors</b>			0.00	
Administrator	4,500.00		4,500.00	
Equipment Manager	11,250.00	11,250.00	0.00	0.00%
Mentor Coordinator	800.00	600.00	200.00	33.33%
Permit Coordinator	4,500.00	4,500.00	0.00	0.00%
Results Coordinator	2,999.97	2,999.97	0.00	0.00%
Upgrade Coordinator	2,999.97	2,666.64	333.33	12.50%
WebMaster	3,333.30	2,999.97	333.33	11.11%
<b>Total Contractors</b>	<b>\$ 30,383.24</b>	<b>\$ 25,016.58</b>	<b>\$ 5,366.66</b>	<b>21.45%</b>

Equipment Expense	2,107.12	6,784.69	-4,677.57	-68.94%
Legal & Professional	750.00		750.00	
CPA	2,759.94	2,475.00	284.94	11.51%
<b>Total Legal &amp; Professional</b>	<b>\$ 3,509.94</b>	<b>\$ 2,475.00</b>	<b>\$ 1,034.94</b>	<b>41.82%</b>
Programs			0.00	
Banquet Expenses	300.00		300.00	
Grants			0.00	
Championships	3,563.10	1,529.78	2,033.32	132.92%
Dev of Womens Racing	830.24	-37.46	867.70	2316.34%
Juniors	1,000.00	1,789.44	-789.44	-44.12%
Mentor	0.00	2,500.00	-2,500.00	-100.00%
Premier Series		-100.00	100.00	100.00%
<b>Total Grants</b>	<b>\$ 5,393.34</b>	<b>\$ 5,681.76</b>	<b>-\$ 288.42</b>	<b>-5.08%</b>
Officials		545.00	-545.00	-100.00%
Clinic		275.43	-275.43	-100.00%
First Response Training	500.00	50.00	450.00	900.00%
New Officials Training	1,001.97	139.40	862.57	618.77%
Skills Seminars	1,041.20	1,069.30	-28.10	-2.63%
<b>Total Clinic</b>	<b>\$ 2,543.17</b>	<b>\$ 1,534.13</b>	<b>\$ 1,009.04</b>	<b>65.77%</b>
License Reimbursement		1,302.36	-1,302.36	-100.00%
Meetings	369.26	407.68	-38.42	-9.42%
<b>Total Officials</b>	<b>\$ 2,912.43</b>	<b>\$ 3,789.17</b>	<b>-\$ 876.74</b>	<b>-23.14%</b>
<b>Total Programs</b>	<b>\$ 8,605.77</b>	<b>\$ 9,470.93</b>	<b>-\$ 865.16</b>	<b>-9.13%</b>
<b>Total Expenses</b>	<b>\$ 50,217.95</b>	<b>\$ 49,249.62</b>	<b>\$ 968.33</b>	<b>1.97%</b>
<b>Net Operating Income</b>	<b>-\$ 18,784.34</b>	<b>\$ 21,562.55</b>	<b>-\$ 40,346.89</b>	<b>-187.12%</b>
Other Income				
Interest Income	29.32	29.40	-0.08	-0.27%
<b>Total Other Income</b>	<b>\$ 29.32</b>	<b>\$ 29.40</b>	<b>-\$ 0.08</b>	<b>-0.27%</b>
<b>Net Other Income</b>	<b>\$ 29.32</b>	<b>\$ 29.40</b>	<b>-\$ 0.08</b>	<b>-0.27%</b>
<b>Net Income</b>	<b>-\$ 18,755.02</b>	<b>\$ 21,591.95</b>	<b>-\$ 40,346.97</b>	<b>-186.86%</b>

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