Northern California Nevada Cycling Association Budget vs. Actuals: P&L YTD

January - August, 2019

		Total				
	Actual	Budget	Over Budget	% of Budget		
Income						
Corporate Contributions	174	4,000	(3,826)	4%		
NCNCA Club Membership	3,517	4,000	(483)	88%		
Product Sales	540	1,000	(460)	54%		
Bibs/Race Numbers	1,250	=	1,250			
Pins	105	-	105			
Total Product Sales	1,895	1,000	895	190%		
Race Surcharges	13,686	6,667	7,019	205%		
Service/Fee Income	-	-	-			
USAC Rebates	25,354	18,667	6,687	136%		
Total Income	44,625	34,333	10,292	130%		
Cost of Goods Sold						
Bibs/Race Numbers	1,209	-	1,209			
Pins	128	-	128			
Total Cost of Goods Sold	1,337	-	1,337			
Inventory Adjustment	543	=	543			
Total Cost of Goods Sold	1,880	-	1,880			
Gross Profit	42,745	34,333	8,412	124%		
Expenses						
BOD						
D & O Insurance	461	1,000	(539)	46%		
Liability Insurance	250	183	67	136%		
Mileage	9	67	(58)	14%		
USAC	-	667	(667)	0%		
Total BOD	720	1,917	(1,197)	38%		
Business & Operations						
Bank Charges	12	17	(5)	72%		
Miscellaneous Expense	28	-	28			
Office Supplies and Forms	71	-	71			
Postage	141	-	141			
Race Supplies	129	333	(204)	39%		
Software and Subscriptions	500	480	20	104%		
Storage Unit	1,505	1,440	65	105%		
Survey Monkey	-	74	(74)	0%		
Taxes & Licenses	-	17	(17)	0%		
Franchise Tax Board	10	53	(43)	19%		
Total Taxes & Licenses	10	70	(60)	14%		

Website	300	380	(81)	79%
Total Business & Operations	2,696	2,794	(98)	97%
Contractors				
Bookkeeper	3,333	3,333	-	100%
Equipment Coordinator	10,000	10,000	-	100%
Mentor Coordinator	667	667	-	100%
Permit Coordinator	4,000	4,000	-	100%
Results Coordinator	2,667	2,667	-	100%
Upgrade Coordinator	2,667	2,667	-	100%
WebMaster	2,667	2,667	-	100%
Total Contractors	26,000	26,000	-	100%
Equipment Expense	97	400	(304)	24%
Legal & Professional				
CPA	125	1,000	(875)	13%
Total Legal & Professional	125	1,000	(875)	13%
Programs				
Banquet Expenses	-	1,000	(1,000)	0%
First Response Training	660	-	660	
Grants	-	333	(333)	0%
Championships	2,000	1,333	667	150%
Dev of Womens Racing	1,590	717	873	222%
Developmental	-	133	(133)	0%
Juniors	500	1,000	(500)	50%
Mentor	805	1,333	(528)	60%
Total Grants	4,895	4,850	45	101%
Officials				
Clinic	218	333	(116)	65%
First Response Training	-	667	(667)	0%
New Officials Training	466	467	(1)	100%
Skills Seminars	100	333	(233)	30%
Total Clinic	783	1,800	(1,017)	44%
License Reimbursement	(60)	667	(727)	-9%
Meetings	204	67	137	306%
Officials-Other Expense				
Travel Costs		133	(133)	0%
Total Officials	927	2,667	(1,739)	35%
Total Programs	6,482	8,517	(2,035)	76%
Total Expenses	36,120	40,627	(4,508)	89%
Net Operating Income	6,625	(6,294)	12,919	-105%
Other Income				
Interest Income	25	-	25	
Total Other Income	25	-	25	
Net Other Income	25	-	25	
Net Income	\$ 6,651 \$	(6,294) \$	12,945	-106%