

Northern California Nevada Cycling Association

Budget vs. Actuals: P&L YTD

January - November, 2019

	Total			
	Actual	Budget	Over Budget	% of Budget
Income				
Corporate Contributions	\$ 174	\$ 5,500	\$ (5,326)	3%
NCNCA Club Membership	4,950	5,500	(550)	90%
Product Sales	540	1,375	(835)	39%
Bibs/Race Numbers	1,250	-	1,250	
Pins	105	-	105	
Total Product Sales	1,895	1,375	520	138%
Race Surcharges	15,110	9,167	5,944	165%
Service/Fee Income				
USAC Rebates	28,122	25,667	2,456	110%
Total Income	50,251	47,208	3,043	106%
Cost of Goods Sold				
Bibs/Race Numbers	1,209	-	1,209	
Pins	128	-	128	
Total Cost of Goods Sold	1,337	-	1,337	
Inventory Adjustment	543	-	543	
Total Cost of Goods Sold	1,880	-	1,880	
Gross Profit	48,371	47,208	1,163	102%
Expenses				
BOD				
D & O Insurance	633	1,375	(742)	46%
Liability Insurance	344	252	92	136%
Mileage	9	92	(83)	10%
USAC	-	917	(917)	0%
Total BOD	986	2,635	(1,649)	37%
Business & Operations				
Bank Charges	12	23	(11)	52%
Miscellaneous Expense	28	-	28	
Office Supplies and Forms	126	-	126	
Postage	164	-	164	
Race Supplies	139	458	(320)	30%
Software and Subscriptions	710	660	50	108%
Storage Unit	2,075	1,980	95	105%
Survey Monkey	297	102	195	292%
Taxes & Licenses	-	23	(23)	0%
Franchise Tax Board	10	73	(63)	14%
Total Taxes & Licenses	10	96	(86)	10%

Website	389	523	(133)	75%
Total Business & Operations	3,950	3,842	108	103%
Contractors				
Bookkeeper	4,583	4,583	-	100%
Equipment Coordinator	13,750	13,750	-	100%
Mentor Coordinator	917	917	-	100%
Permit Coordinator	5,500	5,500	-	100%
Results Coordinator	3,667	3,667	-	100%
Upgrade Coordinator	3,667	3,667	-	100%
WebMaster	3,667	3,667	-	100%
Total Contractors	35,750	35,750	-	100%
Equipment Expense	97	550	(454)	18%
Legal & Professional				
CPA	125	1,375	(1,250)	9%
Total Legal & Professional	125	1,375	(1,250)	9%
Programs				
Banquet Expenses	1,597	1,375	222	116%
First Response Training	660	-	660	
Grants	-	458	(458)	0%
Championships	2,000	1,833	167	109%
Dev of Womens Racing	1,590	985	605	161%
Developmental	-	183	(183)	0%
Juniors	500	1,375	(875)	36%
Mentor	945	1,833	(888)	52%
Total Grants	5,035	6,669	(1,634)	76%
Officials				
Clinic	218	458	(241)	47%
First Response Training	-	917	(917)	0%
New Officials Training	466	642	(176)	73%
Skills Seminars	100	458	(358)	22%
Total Clinic	783	2,475	(1,692)	32%
License Reimbursement	840	917	(77)	92%
Meetings	204	92	112	223%
Officials-Other Expense				
Travel Costs	-	183	(183)	0%
Total Officials	1,827	3,667	(1,839)	50%
Total Programs	9,120	11,710	(2,591)	78%
Total Expenses	50,027	55,863	(5,835)	90%
Net Operating Income	(1,656)	(8,654)	6,998	19%
Other Income				
Interest Income	35	-	35	
Total Other Income	35	-	35	
Net Other Income	35	-	35	
Net Income	\$ (1,621)	\$ (8,654)	\$ 7,033	19%

Accrual Basis