

Northern California Nevada Cycling Association

Budget vs. Actuals: P&L YTD

January - October, 2019

	Total			
	Actual	Budget	Over Budget	% of Budget
Income				
Corporate Contributions	\$ 174	\$ 5,000	\$ (4,826)	3%
NCNCA Club Membership	4,500	5,000	(500)	90%
Product Sales	540	1,250	(710)	43%
Bibs/Race Numbers	1,250	-	1,250	
Pins	105	-	105	
Total Product Sales	1,895	1,250	645	152%
Race Surcharges	15,110	8,333	6,777	181%
Service/Fee Income	-	-	-	
USAC Rebates	28,122	23,333	4,789	121%
Total Income	49,801	42,917	6,885	116%
Cost of Goods Sold				
Bibs/Race Numbers	1,209	-	1,209	
Pins	128	-	128	
Total Cost of Goods Sold	1,337	-	1,337	
Inventory Adjustment	543	-	543	
Total Cost of Goods Sold	1,880	-	1,880	
Gross Profit	47,921	42,917	5,005	112%
Expenses				
BOD				
D & O Insurance	576	1,250	(674)	46%
Liability Insurance	313	229	83	136%
Mileage	9	83	(74)	11%
USAC	-	833	(833)	0%
Total BOD	897	2,396	(1,498)	37%
Business & Operations				
Bank Charges	12	21	(9)	58%
Miscellaneous Expense	28	-	28	
Office Supplies and Forms	71	-	71	
Postage	141	-	141	
Race Supplies	129	417	(288)	31%
Software and Subscriptions	640	600	40	107%
Storage Unit	1,885	1,800	85	105%
Survey Monkey	297	93	205	321%
Taxes & Licenses	-	21	(21)	0%
Franchise Tax Board	10	67	(57)	15%
Total Taxes & Licenses	10	88	(78)	11%

Website	359	475	(116)	76%
Total Business & Operations	3,573	3,493	81	102%
Contractors				
Bookkeeper	4,167	4,167	-	100%
Equipment Coordinator	12,500	12,500	-	100%
Mentor Coordinator	833	833	-	100%
Permit Coordinator	5,000	5,000	-	100%
Results Coordinator	3,333	3,333	-	100%
Upgrade Coordinator	3,333	3,333	-	100%
WebMaster	3,333	3,333	-	100%
Total Contractors	32,500	32,500	-	100%
Equipment Expense	97	500	(404)	19%
Legal & Professional	-	-	-	
CPA	125	1,250	(1,125)	10%
Total Legal & Professional	125	1,250	(1,125)	10%
Programs				
Banquet Expenses	1,597	1,250	347	128%
First Response Training	660	-	660	
Grants	-	417	(417)	0%
Championships	2,000	1,667	333	120%
Dev of Womens Racing	1,590	896	694	177%
Developmental	-	167	(167)	0%
Juniors	500	1,250	(750)	40%
Mentor	945	1,667	(722)	57%
Total Grants	5,035	6,063	(1,028)	83%
Officials				
Clinic	218	417	(199)	52%
First Response Training	-	833	(833)	0%
New Officials Training	466	583	(118)	80%
Skills Seminars	100	417	(317)	24%
Total Clinic	783	2,250	(1,467)	35%
License Reimbursement	(60)	833	(893)	-7%
Meetings	204	83	121	245%
Officials-Other Expense				
Travel Costs	-	167	(167)	0%
Total Officials	927	3,333	(2,406)	28%
Total Programs	8,220	10,646	(2,426)	77%
Total Expenses	45,412	50,784	(5,372)	89%
Net Operating Income	2,510	(7,868)	10,377	-32%
Other Income				
Interest Income	32	-	32	
Total Other Income	32	-	32	
Net Other Income	32	-	32	
Net Income	\$ 2,541	\$ (7,868)	\$ 10,409	-32%

Accrual Basis