

Northern California Nevada Cycling Association
Budget vs. Actuals: P&L YTD
January - September, 2019

	Total			
	Actual	Budget	Over Budget	% of Budget
Income				
Corporate Contributions	\$ 174	\$ 4,500	\$ (4,326)	4%
NCNCA Club Membership	3,956	4,500	(544)	88%
Product Sales	540	1,125	(585)	48%
Bibs/Race Numbers	1,250	-	1,250	
Pins	105	-	105	
Total Product Sales	1,895	1,125	770	168%
Race Surcharges	14,146	7,500	6,646	189%
Service/Fee Income	-	-	-	
USAC Rebates	25,354	21,000	4,354	121%
Total Income	45,525	38,625	6,900	118%
Cost of Goods Sold				
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Bibs/Race Numbers	1,209	-	1,209	
Pins	128	-	128	
Total Cost of Goods Sold	1,337	-	1,337	
Inventory Adjustment	543	-	543	
Total Cost of Goods Sold	1,880	-	1,880	
Gross Profit	43,644	38,625	5,020	113%
Expenses				
BOD				
D & O Insurance	518	1,125	(607)	46%
Liability Insurance	281	206	75	136%
Mileage	9	75	(66)	12%
USAC	-	750	(750)	0%
Total BOD	809	2,156	(1,348)	37%
Business & Operations				
Bank Charges	12	19	(7)	64%
Miscellaneous Expense	28	-	28	
Office Supplies and Forms	71	-	71	
Postage	141	-	141	
Race Supplies	129	375	(246)	34%
Software and Subscriptions	570	540	30	106%
Storage Unit	1,695	1,620	75	105%
Survey Monkey	-	83	(83)	0%
Taxes & Licenses	-	19	(19)	0%
Franchise Tax Board	10	60	(50)	17%
Total Taxes & Licenses	10	79	(69)	13%
Website	329	428	(98)	77%
Total Business & Operations	2,986	3,143	(157)	95%

Contractors				
Bookkeeper	3,750	3,750	-	100%
Equipment Coordinator	11,250	11,250	-	100%
Mentor Coordinator	750	750	-	100%
Permit Coordinator	4,500	4,500	-	100%
Results Coordinator	3,000	3,000	-	100%
Upgrade Coordinator	3,000	3,000	-	100%
WebMaster	3,000	3,000	-	100%
Total Contractors	29,250	29,250	-	100%
Equipment Expense	97	450	(354)	21%
Legal & Professional				
CPA	125	1,125	(1,000)	11%
Total Legal & Professional	125	1,125	(1,000)	11%
Programs				
Banquet Expenses	759	1,125	(366)	67%
First Response Training	660	-	660	
Grants	-	375	(375)	0%
Championships	2,000	1,500	500	133%
Dev of Womens Racing	1,590	806	784	197%
Developmental	-	150	(150)	0%
Juniors	500	1,125	(625)	44%
Mentor	805	1,500	(695)	54%
Total Grants	4,895	5,456	(561)	90%
Officials				
Clinic	218	375	(158)	58%
First Response Training	-	750	(750)	0%
New Officials Training	466	525	(59)	89%
Skills Seminars	100	375	(275)	27%
Total Clinic	783	2,025	(1,242)	39%
License Reimbursement	(60)	750	(810)	-8%
Meetings	204	75	129	272%
Officials-Other Expense				
Travel Costs	-	150	(150)	0%
Total Officials	927	3,000	(2,073)	31%
Total Programs	7,241	9,581	(2,340)	76%
Total Expenses	40,507	45,706	(5,199)	89%
Net Operating Income	3,137	(7,081)	10,218	-44%
Other Income				
Interest Income	29	-	29	
Total Other Income	29	-	29	
Net Other Income	29	-	29	
Net Income	\$ 3,166	\$ (7,081)	\$ 10,247	-45%

Accrual Basis