



# Northern California/Nevada Cycling Association

2024 Budget By Month  
January - December 2024

|   | JAN 2024       | FEB 2024        | MAR 2024       | APR 2024       | MAY 2024       | JUN 2024       | JUL 2024        | AUG 2024       | SEP 2024       | OCT 2024        | NOV 2024        | DEC 2024        | TOTAL           |
|---|----------------|-----------------|----------------|----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Income</b>                           |                |                 |                |                |                |                |                 |                |                |                 |                 |                 |                 |
| Racing Fees                             |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Race Surcharges                         |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Racer/Day Fee                           | 737            | 1,196           | 4,524          | 3,134          | 2,597          | 2,409          | 1,019           | 2,864          | 1,460          | 0               | 0               | 0               | \$19,941        |
| <b>Total Race Surcharges</b>            | <b>737</b>     | <b>1,196</b>    | <b>4,524</b>   | <b>3,134</b>   | <b>2,597</b>   | <b>2,409</b>   | <b>1,019</b>    | <b>2,864</b>   | <b>1,460</b>   | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>\$19,941</b> |
| USA Cycling                             |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| USAC - Rider "Rebate"                   | 0              | 400             | 0              | 0              | 600            | 0              | 0               | 700            | 0              | 0               | 700             | 0               | \$2,400         |
| <b>Total USA Cycling</b>                | <b>0</b>       | <b>400</b>      | <b>0</b>       | <b>0</b>       | <b>600</b>     | <b>0</b>       | <b>0</b>        | <b>700</b>     | <b>0</b>       | <b>0</b>        | <b>700</b>      | <b>0</b>        | <b>\$2,400</b>  |
| <b>Total Racing Fees</b>                | <b>737</b>     | <b>1,596</b>    | <b>4,524</b>   | <b>3,134</b>   | <b>3,197</b>   | <b>2,409</b>   | <b>1,019</b>    | <b>3,564</b>   | <b>1,460</b>   | <b>0</b>        | <b>700</b>      | <b>0</b>        | <b>\$22,341</b> |
| Revenue - Other                         |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Membership Fees                         | 8,500          | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 0               | \$8,500         |
| Product Sales                           |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Pins                                    | 0              | 0               | 0              | 1,000          | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 0               | \$1,000         |
| <b>Total Product Sales</b>              | <b>0</b>       | <b>0</b>        | <b>0</b>       | <b>1,000</b>   | <b>0</b>       | <b>0</b>       | <b>0</b>        | <b>0</b>       | <b>0</b>       | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>\$1,000</b>  |
| Various Other                           | 0              | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 3,150          | 0               | 0               | 0               | \$3,150         |
| <b>Total Revenue - Other</b>            | <b>8,500</b>   | <b>0</b>        | <b>0</b>       | <b>1,000</b>   | <b>0</b>       | <b>0</b>       | <b>0</b>        | <b>0</b>       | <b>3,150</b>   | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>\$12,650</b> |
| <b>Total Income</b>                     | <b>\$9,237</b> | <b>\$1,596</b>  | <b>\$4,524</b> | <b>\$4,134</b> | <b>\$3,197</b> | <b>\$2,409</b> | <b>\$1,019</b>  | <b>\$3,564</b> | <b>\$4,610</b> | <b>\$0</b>      | <b>\$700</b>    | <b>\$0</b>      | <b>\$34,991</b> |
| <b>Cost of Goods Sold</b>               |                |                 |                |                |                |                |                 |                |                |                 |                 |                 |                 |
| Pins                                    | 0              | 0               | 0              | 1,000          | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 0               | \$1,000         |
| <b>Total Cost of Goods Sold</b>         | <b>\$0</b>     | <b>\$0</b>      | <b>\$0</b>     | <b>\$1,000</b> | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>      | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>      | <b>\$0</b>      | <b>\$0</b>      | <b>\$1,000</b>  |
| <b>GROSS PROFIT</b>                     | <b>\$9,237</b> | <b>\$1,596</b>  | <b>\$4,524</b> | <b>\$3,134</b> | <b>\$3,197</b> | <b>\$2,409</b> | <b>\$1,019</b>  | <b>\$3,564</b> | <b>\$4,610</b> | <b>\$0</b>      | <b>\$700</b>    | <b>\$0</b>      | <b>\$33,991</b> |
| <b>Expenses</b>                         |                |                 |                |                |                |                |                 |                |                |                 |                 |                 |                 |
| Program Services                        |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Developmental Programs                  |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Championship Stipends                   | 2,250          | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 2,250          | 0               | 0               | 0               | \$4,500         |
| Juniors                                 | 0              | 192             | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 0               | \$192           |
| <b>Total Developmental Programs</b>     | <b>2,250</b>   | <b>192</b>      | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>        | <b>0</b>       | <b>2,250</b>   | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>\$4,692</b>  |
| Race Events                             |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Contractors                             |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Equipment Coordinator                   | 1,000          | 1,000           | 1,000          | 1,000          | 1,000          | 1,000          | 1,000           | 1,000          | 1,000          | 1,000           | 1,000           | 1,000           | \$12,000        |
| <b>Total Contractors</b>                | <b>1,000</b>   | <b>1,000</b>    | <b>1,000</b>   | <b>1,000</b>   | <b>1,000</b>   | <b>1,000</b>   | <b>1,000</b>    | <b>1,000</b>   | <b>1,000</b>   | <b>1,000</b>    | <b>1,000</b>    | <b>1,000</b>    | <b>\$12,000</b> |
| Officials                               |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Awards                                  | 0              | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 400             | 0               | \$400           |
| Clinic                                  | 300            | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 0               | \$300           |
| Equipment                               | 0              | 2,500           | 1,000          | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 0               | \$3,500         |
| License & Ins. Reimbursement            | 0              | 0               | 0              | 42             | 142            | 142            | 142             | 142            | 42             | 0               | 0               | 0               | \$650           |
| Meetings                                | 500            | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 300             | 0               | \$800           |
| Other Expenses                          | 0              | 0               | 0              | 75             | 75             | 75             | 75              | 75             | 258            | 183             | 183             | 0               | \$1,000         |
| Skills Seminars                         | 0              | 150             | 0              | 0              | 0              | 0              | 150             | 0              | 0              | 150             | 0               | 0               | \$450           |
| Travel                                  | 0              | 0               | 125            | 315            | 315            | 315            | 315             | 315            | 0              | 0               | 0               | 0               | \$1,700         |
| Uniforms                                | 0              | 0               | 0              | 117            | 117            | 117            | 117             | 117            | 117            | 0               | 0               | 0               | \$700           |
| <b>Total Officials</b>                  | <b>800</b>     | <b>2,650</b>    | <b>1,125</b>   | <b>548</b>     | <b>648</b>     | <b>648</b>     | <b>798</b>      | <b>648</b>     | <b>417</b>     | <b>333</b>      | <b>883</b>      | <b>0</b>        | <b>\$9,500</b>  |
| Other Race-Related Events               |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Banquet                                 | 0              | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 2,000           | 0               | \$2,000         |
| <b>Total Other Race-Related Events</b>  | <b>0</b>       | <b>0</b>        | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>        | <b>0</b>       | <b>0</b>       | <b>0</b>        | <b>2,000</b>    | <b>0</b>        | <b>\$2,000</b>  |
| Storage Rent                            | 260            | 260             | 260            | 260            | 260            | 260            | 260             | 260            | 260            | 260             | 260             | 260             | \$3,120         |
| <b>Total Race Events</b>                | <b>2,060</b>   | <b>3,910</b>    | <b>2,385</b>   | <b>1,808</b>   | <b>1,908</b>   | <b>1,908</b>   | <b>2,058</b>    | <b>1,908</b>   | <b>1,677</b>   | <b>1,593</b>    | <b>4,143</b>    | <b>1,260</b>    | <b>\$26,620</b> |
| <b>Total Program Services</b>           | <b>4,310</b>   | <b>4,102</b>    | <b>2,385</b>   | <b>1,808</b>   | <b>1,908</b>   | <b>1,908</b>   | <b>2,058</b>    | <b>1,908</b>   | <b>3,927</b>   | <b>1,593</b>    | <b>4,143</b>    | <b>1,260</b>    | <b>\$31,312</b> |
| Supporting Services                     |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| General and Administrative              |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Contractors                             |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Bookkeeper                              | 400            | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 0               | \$400           |
| WebMaster                               | 400            | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 0               | \$400           |
| <b>Total Contractors</b>                | <b>800</b>     | <b>0</b>        | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>        | <b>0</b>       | <b>0</b>       | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>\$800</b>    |
| Insurance                               |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| D & O Insurance                         | 794            | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 850             | \$1,644         |
| General Liability Insurance             | 0              | 0               | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 0               | \$0             |
| <b>Total Insurance</b>                  | <b>794</b>     | <b>0</b>        | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>       | <b>0</b>        | <b>0</b>       | <b>0</b>       | <b>0</b>        | <b>0</b>        | <b>850</b>      | <b>\$1,644</b>  |
| Other Expenses                          |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Miscellaneous Expense                   | 54             | 54              | 54             | 54             | 54             | 54             | 54              | 54             | 54             | 54              | 54              | 54              | \$650           |
| Office Supplies                         | 42             | 42              | 42             | 42             | 42             | 42             | 42              | 42             | 42             | 42              | 42              | 42              | \$500           |
| <b>Total Other Expenses</b>             | <b>96</b>      | <b>96</b>       | <b>96</b>      | <b>96</b>      | <b>96</b>      | <b>96</b>      | <b>96</b>       | <b>96</b>      | <b>96</b>      | <b>96</b>       | <b>96</b>       | <b>96</b>       | <b>\$1,150</b>  |
| Subscriptions                           |                |                 |                |                |                |                |                 |                |                |                 |                 |                 | \$0             |
| Accounting Software                     | 0              | 700             | 0              | 0              | 0              | 0              | 0               | 0              | 0              | 0               | 0               | 0               | \$700           |
| Website                                 | 63             | 63              | 63             | 63             | 63             | 63             | 63              | 63             | 63             | 63              | 63              | 63              | \$750           |
| <b>Total Subscriptions</b>              | <b>63</b>      | <b>763</b>      | <b>63</b>      | <b>63</b>      | <b>63</b>      | <b>63</b>      | <b>63</b>       | <b>63</b>      | <b>63</b>      | <b>63</b>       | <b>63</b>       | <b>63</b>       | <b>\$1,450</b>  |
| <b>Total General and Administrative</b> | <b>1,752</b>   | <b>858</b>      | <b>158</b>     | <b>158</b>     | <b>158</b>     | <b>158</b>     | <b>158</b>      | <b>158</b>     | <b>158</b>     | <b>158</b>      | <b>158</b>      | <b>1,008</b>    | <b>\$5,044</b>  |
| <b>Total Supporting Services</b>        | <b>1,752</b>   | <b>858</b>      | <b>158</b>     | <b>158</b>     | <b>158</b>     | <b>158</b>     | <b>158</b>      | <b>158</b>     | <b>158</b>     | <b>158</b>      | <b>158</b>      | <b>1,008</b>    | <b>\$5,044</b>  |
| <b>Total Expenses</b>                   | <b>\$6,062</b> | <b>\$4,960</b>  | <b>\$2,543</b> | <b>\$1,967</b> | <b>\$2,067</b> | <b>\$2,067</b> | <b>\$2,217</b>  | <b>\$2,067</b> | <b>\$4,085</b> | <b>\$1,752</b>  | <b>\$4,302</b>  | <b>\$2,268</b>  | <b>\$36,356</b> |
| <b>NET OPERATING INCOME</b>             | <b>\$3,175</b> | <b>\$-3,364</b> | <b>\$1,980</b> | <b>\$1,167</b> | <b>\$1,131</b> | <b>\$343</b>   | <b>\$-1,197</b> | <b>\$1,497</b> | <b>\$525</b>   | <b>\$-1,752</b> | <b>\$-3,602</b> | <b>\$-2,268</b> | <b>\$-2,365</b> |
| <b>NET INCOME</b>                       | <b>\$3,175</b> | <b>\$-3,364</b> | <b>\$1,980</b> | <b>\$1,167</b> | <b>\$1,131</b> | <b>\$343</b>   | <b>\$-1,197</b> | <b>\$1,497</b> | <b>\$525</b>   | <b>\$-1,752</b> | <b>\$-3,602</b> | <b>\$-2,268</b> | <b>\$-2,365</b> |

|  | 2022<br>Actuals   | 2023<br>Actuals  | Budget<br>FY2023<br>(reference<br>only) | Budget<br>FY2024 | Notes   |
|--|-------------------|------------------|---|------------------|---|
| <b>Income</b>                                      |                   |                  |   |                  |   |
| USAC Rider Rebate                                  | \$2,460           | \$3,510          | \$2,100                                 | \$2,400          | 0.4/1.5 x racer day fee   |
| Racer/Day Fee                                      | \$11,157          | \$9,022          | \$19,000                                | \$19,941         | Reflects \$3/event racer fee (excl Jan and Feb races)   |
| Bike reg rebate                                    | \$0               | \$0              | \$2,400                                 | \$0              | Agreement ended years ago. Will try to renegotiate.   |
| Membership fees                                    | \$9,950           | \$8,500          | \$10,000                                | \$8,500          | Assume flat with 2023   |
| Pins and Bibs                                      | \$1,410           | \$1,100          | \$500                                   | \$1,000          | Assume revenue is same as expense   |
| Other (mostly interest)                            | \$9               | \$40             | \$30                                    |                  |   |
| Kit sales  |                   |                  |   | \$3,150          | Haley working on this item  |
| <b>Total Income</b>                                | <b>\$24,986</b>   | <b>\$22,172</b>  | <b>\$34,030</b>                         | <b>\$34,991</b>  |   |
| <b>Program Services</b>                            |                   |                  |   |                  |   |
| <b>Development Programs</b>                        |                   |                  |   |                  |   |
| Championship stipends                              | \$2,000           | \$0              | \$3,250                                 | \$4,500          | Budgeted same as prior year budget plus unpaid from 2023 (i.e. 2x \$2,250)                                  |
| Juniors  | \$620             | \$512            | \$1,000                                 | \$192            | Item budgeted in 2023 but not paid until 2024   |
| Women  | \$851             | \$0              | \$1,000                                 | \$0              | No budgeted expense   |
| DEI (free race entries/community outreach)         |                   | \$9              | \$1,050                                 | \$0              | No budgeted expense   |
| <b>Contractors</b>                                 |                   |                  |   |                  |   |
| Equipment coordinator                              | \$14,250          | \$12,000         | \$12,000                                | \$12,000         | Budgeted same as prior year actuals and budget  |
| Results coordinator                                | \$3,300           | \$0              | \$0                                     | \$0              |   |
| <b>Events</b>                                      |                   |                  |   |                  |   |
| Mentoring  |                   |                  | \$1,000                                 | \$0              | Will not do this in 2024  |
| Officials - various sub-categories                 | \$1,643           | \$1,636          | \$3,950                                 | \$6,000          | See sheet "Officials Expense Detail" provided by Ryan.  |
| Safety - First Responder Training                  | \$0               | \$0              | \$660                                   | \$0              |   |
| Banquet and awards                                 |                   | \$1,084          | \$2,400                                 | \$2,000          | Discuss   |
| Race equipment, maint and other supplies           | \$2,762           | \$2,455          | \$3,820                                 | \$4,000          | \$3500 for officials (\$2500 for 2 laptops & \$1000 for 2 Seiko printing stopwatches) & \$500 for the rest. |
| Cost of pins and bibs                              |                   | \$2,770          | \$0                                     | \$1,000          | See revenue item above  |
| Storage facility rental                            | \$2,876           | \$2,462          | \$2,904                                 | \$3,120          | Assumed monthly rent increase from \$242 to \$260   |
| Other  |                   | \$8              |   |                  |   |
| <b>Total Program Services</b>                      | <b>\$28,302</b>   | <b>\$22,936</b>  | <b>\$33,034</b>                         | <b>\$32,812</b>  |   |
| <b>Supporting Services</b>                         |                   |                  |   |                  |   |
| Bookkeeper   | \$4,200           | \$4,400          | \$4,800                                 | \$400            | Payment in Jan 2024 for Dec 2023 services   |
| Webmaster  | \$700             | \$1,300          | \$1,200                                 | \$400            | Payments in Jan 2024 for returned checks in 2023 - no budget for 2024                                       |
| D&O Insurance                                      | \$889             | \$0              | \$900                                   | \$1,644          | \$794 reimbursed in Jan 2024 (for 2024 premium) plus \$850 for payment in December 2024                     |
| Liability Insurance                                |                   | \$0              | \$450                                   |                  | Taken out - did not have last year  |
| CPA  |                   |                  | \$150                                   | \$0              | Will do IRS filings ourselves in 2024 as easier than prior years.   |
| Quickbooks subscription                            | \$985             | \$915            | \$1,020                                 | \$700            | QB Plus (5 users +inv mgmt). Could use QB Essentials ~\$700 (3 users)                                       |
| Website hosting, domain, SSL, plugins              | \$577             | \$653            | \$681                                   | \$750            | Just increased 2022 by 8%   |
| Zoom meetings                                      |                   |                  | \$161                                   | \$150            |   |
| Survey monkey                                      | \$99              |                  | \$99                                    |                  |   |
| Tax filing fee                                     | \$200             |                  | \$220                                   |                  |   |
| Franchise tax board                                |                   |                  | \$80                                    |                  |   |
| First aid  |                   |                  | \$250                                   |                  |   |
| Other  | \$120             | (\$157)          | \$350                                   | \$500            | Misc safety item  |
| <b>Total Supporting Services</b>                   | <b>\$7,770</b>    | <b>\$7,111</b>   | <b>\$10,361</b>                         | <b>\$4,544</b>   |   |
| <b>Net Income/(loss) - cash basis</b>              | <b>(\$11,086)</b> | <b>(\$7,875)</b> | <b>(\$9,365)</b>                        | <b>(\$2,365)</b> | <b>This number needs to be zero or close to it</b>  |
| Prepaid D&O insurance write off (non-cash item)    | \$0               | (\$889)          | \$0                                     | \$0              |   |
| Depreciation excluded (non-cash item)              | (\$506)           | \$0              | (\$1,600)                               | \$0              |   |
| <b>Net income/(loss) - adjusted accruals basis</b> | <b>(\$11,592)</b> | <b>(\$8,764)</b> | <b>(\$10,965)</b>                       | <b>(\$2,365)</b> |   |
| <b>Cash at beginning of period</b>                 | <b>\$43,204</b>   | <b>\$32,118</b>  |   | <b>\$24,243</b>  |   |
| <b>Cash at end of period</b>                       | <b>\$32,118</b>   | <b>\$24,243</b>  |   | <b>\$21,878</b>  |   |
| <b>Increase/(decrease) in cash during period</b>   | <b>(\$11,086)</b> | <b>(\$7,875)</b> |   | <b>(\$2,365)</b> |   |

| Category  | Quickbooks Category | Estimate        | Rationale   | Jan               | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec      |
|---|---------------------|-----------------|---|-------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------|
| <b>NEW OFFICIALS</b>                              |                     |                 |   |                   |               |               |               |               |               |               |               |               |               |               |          |
| License Reimbursement                             | License & ins       | \$ 250          | Assumption: 20 new licensed officials +50% from 2023. 50% of new licensed officials will work at least 1 event. Fee remains at \$25<br>Proposal: Only officials who work at least 5 events will be eligible for reimbursement. There will be one deadline and opportunity to claim the reimbursement by June.   | -                 | -             | -             | 41.67         | 41.67         | 41.67         | 41.67         | 41.67         | 41.67         | -             | -             | -        |
| Shirts and Background Check                       | Uniforms            | \$ 700          | Assumption: 20 new licensed officials +50% from 2023. 50% of new licensed officials will work at least 1 event.<br>Proposal: Only officials who work at least 2 events will be eligible for reimbursement. Max \$70. There will be one deadline and opportunity to claim the reimbursement by June.   | -                 | -             | -             | 116.67        | 116.67        | 116.67        | 116.67        | 116.67        | 116.67        | -             | -             | -        |
| In-Person Training                                | Clinic              | \$ 300          | Covers lunch, meeting room reservations if required.<br>Assumption: 10 participants at \$20 per person.   | 300.00            | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -        |
| MotoRef Training                                  | License & ins       | \$ 400          | USA Cycling motoref insurance \$85<br>Mileage reimbursement at IRS charity rate<br>Assumption: 4 new motorefs   | -                 | -             | -             | -             | 100.00        | 100.00        | 100.00        | 100.00        | -             | -             | -             | -        |
| Recruiting  | Other               | \$ 550          | Proposal: \$250 prize for the collegiate team that sends the most number of students to take officiating class. Must have at 3 or more to qualify. In the event of a tie, the prize will be split evenly. \$300 for advertising fees to various publications.   | -                 | -             | -             | -             | -             | -             | -             | -             | 183.33        | 183.33        | 183.33        | -        |
| Mentor Travel / Housing                           | Travel              | \$ 750          | Proposal: New officials that require an internship outside of early birds and require a non-assigned mentor official to the event shall be reimbursed for their roundtrip mileage at IRS charity rate to the event and any housing required.  | -                 | -             | 125.00        | 125.00        | 125.00        | 125.00        | 125.00        | 125.00        | -             | -             | -             | -        |
| <b>ADVANCING OFFICIALS RC--&gt;RB, RB--&gt;RA</b> |                     |                 |   |                   |               |               |               |               |               |               |               |               |               |               |          |
| Travel to Training / Housing                      | Travel              | \$ 950          | Officials working toward their RB module and requires experience where s/he may not be assigned shall be reimbursed for their mileage at IRS charity rate.<br>Any individual traveling for flights / housing outside of the district (eg go to a stage race to learn how to be an AJ/AT) will be evaluated by the committee to determine the appropriate funds granted. Maximum \$300 / RC or RB (lifetime) | -                 | -             | -             | 190.00        | 190.00        | 190.00        | 190.00        | 190.00        | -             | -             | -             | -        |
| New Chief Referee Training Program                | Other               | \$ 450          | \$75 to the official who acts as the on-site mentor Chief Referee to the new Chief Referee. Must be a criterium or road race  | -                 | -             | -             | 75.00         | 75.00         | 75.00         | 75.00         | 75.00         | 75.00         | -             | -             | -        |
| RA class reimbursement                            | Skills seminars     | \$ 150          | Any RB officials who take the RA class will be eligible for \$150 reimbursement on their class fees.<br>Assumes: RA class in 2024 and one RB official in NCNCA eligible and attends the class.  | -                 | -             | -             | -             | -             | -             | 150.00        | -             | -             | -             | -             | -        |
| <b>GENERAL OFFICIATING FUNDS</b>                  |                     |                 |   |                   |               |               |               |               |               |               |               |               |               |               |          |
| Annual officials meeting                          | Meetings            | \$ 500          | Covers lunch, meeting room reservations   | 500.00            | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -        |
| Annual committee meeting                          | Meetings            | \$ 300          | Covers lunch, meeting room, and roundtrip mileage at IRS charity rate   | -                 | -             | -             | -             | -             | -             | -             | -             | -             | -             | 300.00        | -        |
| Continuing education / seminars                   | Skills Seminars     | \$ 300          | Hiring an instructor for a class (first aid, Chief Refere clinic, caravan safety etc...)  | -                 | 150.00        | -             | -             | -             | -             | -             | -             | -             | 150.00        | -             | -        |
| Recognition                                       | Awards              | \$ 400          | Official of the year, item of clothing, license, gift   | -                 | -             | -             | -             | -             | -             | -             | -             | -             | -             | 400.00        | -        |
| <b>Totals</b>                                     |                     | <b>\$ 6,000</b> |   | <b>800.00</b>     | <b>150.00</b> | <b>125.00</b> | <b>548.33</b> | <b>648.33</b> | <b>648.33</b> | <b>798.33</b> | <b>648.33</b> | <b>416.67</b> | <b>333.33</b> | <b>883.33</b> | <b>-</b> |
|   | License & ins       | \$ 650          |   | -                 | -             | -             | 41.67         | 141.67        | 141.67        | 141.67        | 141.67        | 41.67         | -             | -             | -        |
|   | Uniforms            | \$ 700          |   | -                 | -             | -             | 116.67        | 116.67        | 116.67        | 116.67        | 116.67        | -             | -             | -             | -        |
|   | Clinic              | \$ 300          |   | 300.00            | -             | -             | -             | -             | -             | -             | -             | -             | -             | -             | -        |
|   | Other               | \$ 1,000        |   | -                 | -             | -             | 75.00         | 75.00         | 75.00         | 75.00         | 75.00         | 258.33        | 183.33        | 183.33        | -        |
|   | Travel              | \$ 1,700        |   | -                 | -             | 125.00        | 315.00        | 315.00        | 315.00        | 315.00        | 315.00        | -             | -             | -             | -        |
|   | Skills seminars     | \$ 450          |   | -                 | 150.00        | -             | -             | -             | -             | 150.00        | -             | -             | 150.00        | -             | -        |
|   | Meetings            | \$ 800          |   | 500.00            | -             | -             | -             | -             | -             | -             | -             | -             | -             | 300.00        | -        |
|   | Awards              | \$ 400          |   | -                 | -             | -             | -             | -             | -             | -             | -             | -             | -             | 400.00        | -        |
|   |                     | <b>\$ 6,000</b> |   | <b>800.00</b>     | <b>150.00</b> | <b>125.00</b> | <b>548.34</b> | <b>648.34</b> | <b>648.34</b> | <b>798.34</b> | <b>648.34</b> | <b>416.67</b> | <b>333.33</b> | <b>883.33</b> | <b>-</b> |
|   |                     |                 |   | <b>Check zero</b> | <b>-</b>      | <b>-</b>      | <b>0.01</b>   | <b>0.01</b>   | <b>0.01</b>   | <b>0.01</b>   | <b>0.01</b>   | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b> |

| Date     | Month  | Race name                                     | Promoter                                | Type  | 2024 Riders | Per racer | 2024 NCNCA Income                                 | Net revenue estimate |
|----------|--------|---|---|-------|-------------|-----------|---|----------------------|
| 01/07/24 | Jan-24 | Early Birds                                   | Velo Promo                              | Other | 75          | 1.5       | \$113   | \$105                |
| 01/14/24 | Jan-24 | Early Birds                                   | Velo Promo                              | Other | 75          | 1.5       | \$113   | \$105                |
| 01/21/24 | Jan-24 | Early Birds                                   | Velo Promo                              | Other | 75          | 1.5       | \$113   | \$105                |
| 01/27/24 | Jan-24 | Cal Aggie Crit                                | UC Davis                                | Crit  | 225         | 1.5       | \$338   | \$316                |
| 01/28/24 | Jan-24 | Early Birds                                   | Velo Promo                              | Other | 75          | 1.5       | \$113   | \$105                |
| 03/16/24 | Mar-24 | Land Park Crit                                | Sacramento Golden Wheelmen              | Crit  | 189         | 3         | \$567   | \$531                |
| 02/04/24 | Feb-24 | Folsom Winter Criterium                       | Sierra Nevada/Reliable Racing           | Crit  | 150         | 3         | \$450   | \$421                |
| 02/17/24 | Feb-24 | Cantua Creek Road Race                        | Velo Promo                              | RR    | 200         | 1.5       | \$300   | \$281                |
| 02/18/24 | Feb-24 | Pine Flat Road Race                           | Velo Promo & Velo Kings Racing          | RR    | 112         | 1.5       | \$168   | \$157                |
| 02/19/24 | Feb-24 | Cherry Pie Criterium                          | Eagle Cycling Club & Sky Express Events | Crit  | 179         | 1.5       | \$269   | \$251                |
| 02/25/24 | Feb-24 | Copper Valley Circuit Race                    | Velo Promo                              | CR    | 61          | 1.5       | \$92  | \$86                 |
| 03/02/24 | Mar-24 | Snelling Road Race                            | Velo Promo                              | RR    | 185         | 3         | \$555   | \$519                |
| 03/03/24 | Mar-24 | Merced Criterium                              | Velo Promo                              | Crit  | 96          | 3         | \$288   | \$270                |
| 03/17/24 | Mar-24 | SGW Bariani Road Race                         | SGW                                     | RR    | 247         | 3         | \$741   | \$694                |
| 03/23/24 | Mar-24 | Cat's Hill Classic                            | SJBC                                    | Crit  | 244         | 3         | \$732   | \$685                |
| 03/24/24 | Mar-24 | Santa Cruz Classic Criterium                  | Velo Promo                              | Crit  | 204         | 3         | \$612   | \$573                |
| 03/30/24 | Mar-24 | Copperopolis Road Race                        | Velo Promo                              | RR    | 146         | 3         | \$438   | \$410                |
| 04/06/24 | Apr-24 | UC Davis Flatlands Weekend - Circuit Race     | UC Davis                                | CR    | 150         | 3         | \$450   | \$421                |
| 04/07/24 | Apr-24 | UC Davis Flatlands Weekend - Criterium        | UC Davis                                | Crit  | 150         | 3         | \$450   | \$421                |
| 04/13/24 | Apr-24 | Pebble Beach Grand Prix Criterium             |   | Crit  | 150         | 3         | \$450   | \$421                |
| 04/14/24 | Apr-24 | Sand City Criterium                           | Monterey Bay Cycling Team               | Crit  | 146         | 3         | \$438   | \$410                |
| 03/09/24 | Mar-24 | Chico Stage Race                              | Chico Corsa                             | Stage | 150         | 3         | \$450   | \$421                |
| 03/10/24 | Mar-24 | Chico Stage Race                              | Chico Corsa                             | Stage | 150         | 3         | \$450   | \$421                |
| 04/27/24 | Apr-24 | Berkeley Hills Road Race                      | Berkeley Bicycle Club                   | RR    | 300         | 3         | \$900   | \$842                |
| 04/28/24 | Apr-24 | Berkeley Criterium                            | Berkeley Bicycle Club                   | Crit  | 220         | 3         | \$660   | \$618                |
|          | Jan-00 | Golden State TT                               | Rio Strada Racing                       | TT    | 0           | 3         | \$0   | \$0                  |
| 05/04/24 | May-24 | Golden State Race Series Criterium - DAY 2    | Rio Strada Racing                       | Crit  | 250         | 3         | \$750   | \$702                |
| 05/05/24 | May-24 | Golden State Race Series Circuit Race - DAY 3 | Rio Strada Racing                       | CR    | 275         | 3         | \$825   | \$772                |
| 05/11/24 | May-24 | Winchester Circuit Race                       | Body Concepts                           | CR    | 150         | 3         | \$450   | \$421                |
| 05/25/24 | May-24 | Wards Ferry Road Race                         | Velo Promo                              | RR    | 100         | 3         | \$300   | \$281                |
| 05/26/24 | May-24 | Folsom Classic Criterium                      | Sierra Nevada/Reliable Racing           | Crit  | 150         | 3         | \$450   | \$421                |
| 06/01/24 | Jun-24 | Dash for Cash                                 | ICCC                                    | Crit  | 198         | 3         | \$594   | \$556                |
| 06/09/24 | Jun-24 | Regalado Road Race                            | Velo Promo                              | RR    | 180         | 3         | \$540   | \$505                |
| 06/15/24 | Jun-24 | ARVT Pescadero Road Race                      | Alto Velo                               | RR    | 280         | 3         | \$840   | \$786                |
|          | Jan-00 | Livermore Crit                                | Sky Express?                            | Crit  |             | 3         | \$0   | \$0                  |
|          | Jan-00 | Shea Center Criterium                         | Velo Promo                              | Crit  |             | 3         | \$0   | \$0                  |
| 06/16/24 | Jun-24 | ARVT Pescadero Circuit                        | Alto Velo                               | CR    | 100         | 3         | \$300   | \$281                |
| 06/30/24 | Jun-24 | Leesville Gap Road Race                       | Velo Promo                              | RR    | 100         | 3         | \$300   | \$281                |
| 07/04/24 | Jul-24 | Fourth of July Criterium                      | Davis Bike Club                         | Crit  | 150         | 3         | \$450   | \$421                |
| 07/06/24 | Jul-24 | Watsonville Criterium                         | Velo Promo                              | Crit  | 147         | 3         | \$441   | \$413                |
| 07/13/24 | Jul-24 | Cull Canyon TT                                | Team Fremont FFBC                       | TT    | 66          | 3         | \$198   | \$185                |
| 08/03/24 | Aug-24 | Warnerville TT                                | Velo Promo                              | TT    |             | 3         | \$0   | \$0                  |
| 08/04/24 | Aug-24 | Patterson Pass Road Race                      | Velo Promo                              | RR    | 150         | 3         | \$450   | \$421                |
| 08/10/24 | Aug-24 | Dunnigan Hills Road Race                      | Velo Promo & Dolce Vita                 | RR    | 100         | 3         | \$300   | \$281                |
| 08/11/24 | Aug-24 | Suisun Harbor Criterium                       | Velo Promo & Squadra & Mikes Bikes      | Crit  | 100         | 3         | \$300   | \$281                |
| 08/17/24 | Aug-24 | San Ardo Road Race                            | Velo Promo                              | RR    | 200         | 3         | \$600   | \$562                |
| 08/18/24 | Aug-24 | University Road Race                          | Velo Promo                              | RR    | 100         | 3         | \$300   | \$281                |
| 08/24/24 | Aug-24 | San Rafael Sunset Criterium                   | Mission Crit                            | Crit  | 200         | 3         | \$600   | \$562                |
| 08/25/24 | Aug-24 | Winters Road Race                             | Velo Promo                              | RR    | 100         | 3         | \$300   | \$281                |
| 08/31/24 | Aug-24 | Athlone Time Trial                            | Velo Promo                              | TT    | 70          | 3         | \$210   | \$197                |
| 09/02/24 | Sep-24 | Giro di San Francisco                         | Velo Promo & Revolution Racing          | Crit  | 240         | 3         | \$720   | \$674                |
| 09/15/24 | Sep-24 | Oakland Grand Prix                            | Velo Promo & Team Oakland               | Crit  | 200         | 3         | \$600   | \$562                |
| 09/21/24 | Sep-24 | Henleyville Road Race                         | Velo Promo                              | RR    | 80          | 3         | \$240   | \$225                |
|          | Jan-00 | ???   |   |       |             |           | \$0   | \$0                  |
|          |        |   |   |       | 7640        |           | \$21,305  | \$19,941             |
|          |        |   |   |       |             |           | addition for non-uniques and charging for juniors | 17%                  |
|          |        |   |   |       |             |           | \$24,926  |                      |
|          |        |   |   |       |             |           | Discount for cancelled races                      | 20%                  |
|          |        |   |   |       |             |           | Net bud   | \$19,941             |